## Washington Township Health Care District

2000 Mowry Avenue, Fremont, California 94538-1716 | 510.797.1111

Kimberly Hartz, Chief Executive Officer

Board of Directors Jacob Eapen, MD William F. Nicholson, MD Bernard Stewart, DDS Michael J. Wallace Jeannie Yee

#### **BOARD OF DIRECTORS' MEETING**

Wednesday, July 28, 2021–6:00 P.M. Meeting Conducted by Teleconference Dial In: 510-818-5900 Access Code: 6736

#### **AGENDA**

#### PRESENTED BY:

I. CALL TO ORDER & PLEDGE OF ALLEGIANCE

William Nicholson, M.D. Board President

II. ROLL CALL

Dee Antonio District Clerk

#### III. COMMUNICATIONS

A. Oral

This opportunity is provided for persons in the audience to make a brief statement, not to exceed three (3) minutes on issues or concerns not covered by the agenda. "Request to Speak" cards should be filled out in advance and presented to the District Clerk. For the record, please state your name.

B. Written

#### IV. ACTION

A. Vizient eCommerce Exchange and Transaction Management

Motion Required

#### V. ANNOUNCEMENTS

#### VI. CLOSED SESSION

A. Report of Medical Staff and Quality Assurance Committee pursuant to Health & Safety Code section 32155

Medical Staff Credentials Report

B. Conference involving trade secrets pursuant to Health & Safety Code section 32106: New Services

Kimberly Hartz Chief Executive Officer Board Meeting Agenda July 28, 2021

C. Conference with Labor Negotiators – Agency designated representatives: Kimberly Hartz, CEO and Chris Henry, CFO: Funding Priorities Pension Fund

D. Conference involving Personnel Matters: Chief Executive Officer

#### VII. OPEN SESSION

Report on Permissible Actions Taken During Closed

Session

VIII. ADJOURNMENT

William Nicholson, M.D.

**Board President** 

William Nicholson, M.D.

**Board President** 

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the District Clerk at (510) 818-6500. Notification two working days prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.

### Memorandum

DATE: July 15, 2021

**TO:** Kimberly Hartz, Chief Executive Officer

Ed Fayen, Chief Operating Officer

**FROM:** John Lee, Chief Information Officer

**SUBJECT:** Vizient eCommerce Exchange and Transaction Management

In support of the Supply Chain improvement plan I recommend implementation of eCommerce Exchange with Transaction Management through Vizient. This Electronic Data Interchange (EDI) service enables WHHS to expand use of EDI, improve purchases and confirmations, and enable migration of Group Purchasing Organizations (GPO) and local contracts to an online platform. With eCommerce Exchange, WHHS' EDI transactions are expected to double to greater than 90% EDI compliance.

With EDI and associated automated processes, improvements expected include cost savings from increased contract compliance through per transaction pricing verification, significant reduction of contract management manual processes, increased value analysis, and identifying, targeting and monitoring savings opportunities.

In accordance with District Law, Policies and Procedures, it is requested that the Board of Directors authorize the Chief Executive Officer to enter into the necessary contracts and proceed with the purchase of software and implementation services for a total amount not to exceed \$31,200. This is included in the FY2022 capital budget.



Reporting Period 11

Month of May 2021

# Washington Township Hospital Development Corporation Summary Income Statement May 2021

Year - To - Date Current Month Favorable/(Unfavorable) Favorable/(Unfavorable) Actual **Budget** Variance Variance Actual Budget Variance Variance 2,112 2,956 (844)(28.6%)(1) Visits 24,250 30,314 (6.064)(20.0%)294 257 37 14.4% (2) Treatments & Procedures 3,115 2,925 190 6.5% 2.406 3.213 (807)(25.1%)(3) Total 27.365 33.239 (5,874)(17.7%)Gross Revenue 4,322,415 4,508,217 185,802 4.3% Patient Revenue 41,158,202 45,436,155 (4,277,953)(9.4%)859,423 876,256 (16,833)(1.9%)(5) Other Revenue 10,886,653 10,059,672 826,981 8.2% 5,367,640 5,198,671 168,969 3.3% (6) Total Gross Revenue 52,044,855 55,495,827 (3,450,972)(6.2%)Deductions (7) Total Deductions 7.1% 2,305,018 2,213,645 (91,373)(4.1%)21,608,718 23,256,520 1,647,802 51.1% 51.2% 0.1% Contractual Percentage 52.5% 51.2% (1.3%)30,436,137 32,239,307 (1,803,170)(5.6%)3,062,622 2,985,026 77,596 2.6% (8) Net Revenue Expenses 884.454 850.096 (34,358)(4.0%)(9) Salaries 9.152.526 8,812,075 (340,451)(3.9%)299,055 307,323 8,268 2.7% (10)Benefits 3,052,976 3,302,901 249,925 7.6% 504,640 485,244 (19,396)(4.0%)(11)Supplies 4.026.803 5,001,040 974,237 19.5% 415,105 323,376 (91,729)(28.4%)(12)Professional Fees 3,430,063 3,608,243 178,180 4.9% 293.377 **Purchased Services** 741,052 21.5% 78,731 214,646 73.2% (13)2,706,782 3,447,834 123,862 116,779 (7.083)(6.1%)(14)Depreciation and Amort 62,869 5.1% 1,158,315 1,221,184 23,982 25,386 1,404 5.5% (15)Utilities 308,555 277,890 (11.0%)(30,665)404,818 432,566 27,748 6.4% (16)**Building Lease** 5,595,281 5,223,815 (371,466)(7.1%)178,823 123,813 (55,010)(44.4%)(17)Other Expenses 1,503,550 1,435,745 (67,805)(4.7%)2,913,470 2,957,960 44,490 1.5% 30,934,851 32,330,727 (18) Total Expenses 1,395,876 4.3% 149,152 27,066 122,086 451.1% (19) Net Operating Income/Loss (498,714)(91,420)(407,294)(445.5%)57,224 100,397 43,173 43.0% (20) Minority Interest 167,881 967,134 799,253 82.6%

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(666, 595)

(1,058,554)

391,959

37.0%

(21) Net Income/Loss

225.4%

91,928

(73,331)

165,259