Board of Directors Jacob Eapen, MD William F. Nicholson, MD Bernard Stewart, DDS Michael J. Wallace Jeannie Yee

BOARD OF DIRECTORS' MEETING

Wednesday, January 26, 2022–6:00 P.M. Meeting Conducted by Teleconference Dial In: 510-818-5900 Access Code: 6736

AGENDA

PRESENTED BY:

I. CALL TO ORDER & PLEDGE OF ALLEGIANCE

Jeannie Yee Board President

II. ROLL CALL

Dee Antonio District Clerk

III. COMMUNICATIONS

Kimberly Hartz, Chief Executive Officer

A. Oral

This opportunity is provided for persons in the audience to make a brief statement, not to exceed three (3) minutes on issues or concerns not covered by the agenda. "Request to Speak" cards should be filled out in advance and presented to the District Clerk. For the record, please state your name.

B. Written

IV. CONSENT CALENDAR

Motion Required

- A. Consideration of Philips XPER Upgrade
- B. Consideration of Philips Intellispace Cardiovascular Upgrade
- C. Consideration of Two Philips Ultrasound Machines

V. ACTION

Motion Required

A. Consideration of the Siemens Symbia Evo Excel Camera

VI. ANNOUNCEMENTS

VII. CLOSED SESSION

Kimberly Hartz Chief Executive Officer

- A. Action Item: Consideration of Closed Session Minutes: December 20, 2021
- B. Report of Medical Staff and Quality Assurance Committee, Health & Safety Code section 32155
 - Medical Staff Credentials Report
- C. Conference involving Trade Secrets pursuant to Health & Safety Code section 32106
 - Strategic Planning Discussion
- D. Conference with Legal Counsel Anticipated Litigation pursuant to Government Code section 54956.9(d)(2)
 - One Claim

VIII. OPEN SESSION

Report on Permissible Actions Taken During Closed Session

Jeannie Yee Board President

IX. ADJOURNMENT

Jeannie Yee Board President

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the District Clerk at (510) 818-6500. Notification two working days prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.

DATE: January 12, 2022

TO: Kimberly Hartz, CEO

FROM: John Lee, CIO

SUBJECT: Philips Intellispace Cardiovascular Upgrade

WHHS uses Philips Intellispace Cardiovascular (ISCV) application solution to manage and maintain cardiovascular clinical information. The system provides a central hub for all cardiovascular activities including interfacing with our cardiology image management solution XCelera and hemodynamics system XPer.

At this time, there are multiple benefits from upgrading our ISCV system. First, we need to upgrade in order to transition to using Windows 10 workstations as support for Windows 7 has ended. Second, the upgrade will enable us to eliminate manual workarounds currently in place. Third, with the new version we will be able to allow providers to access images more easily from remote locations. The upgrade project implementation will take approximately three months to complete.

In accordance with District Law, Policies and Procedures, it is requested that the Board of Directors authorize the Chief Executive Officer to enter into the necessary contracts and proceed with the purchase of software and implementation services necessary for a total amount not to exceed \$162,000. This is an approved project in the fiscal year 2022 Capital budget.

DATE: December 21, 2021

TO: Kimberly Hartz, Chief Executive Officer

FROM: Ed Fayen, Executive Vice President and COO

SUBJECT: Capital Purchase – PHILIPS XPER UPGRADE

The current version of the Philips XPER system that is used in the Cath Lab and in the OR hybrid room runs on an old, non-supported operating system. This system has been identified as a vulnerability to the hospital network, and needs to be upgraded. This project will only upgrade it to Windows 10, and does not affect the features or workflow.

The XPER system is used to document the patient's vital signs (especially cardiac), as well as medications, procedure notes and tracking chargeable products. It also interfaces into EPIC. This upgrade will move the system to new servers and hardware, but should not affect the usage. There will be training for the users.

This item is included in the FY 2022 Capital Budget.

In accordance with District Law, Policies and Procedures, it is requested that the Board of Directors authorize the Chief Executive Officer to proceed with the purchase of the XPER UPGRADE from Philips Healthcare in the amount of \$70,536.56.



DATE: January 18, 2022

TO: Washington Township Health Care District Board of Directors

FROM: Kimberly Hartz, Chief Executive Officer

SUBJECT: Request for Purchase of Two Philips Ultrasound Machines

We are recommending moving forward with the purchase of the two Philips Elite Diagnostic Ultrasounds. The current fleet of ultrasound machines relies on cathode ray tube display. This is an antiquated low-resolution display format that no longer provides quality images available on modern equipment. With all six of the Siemens Acuson ultrasound machines having reached the end of service life, the incremental replacement of the inventory needs to be initiated in order to meet the growing demands on this modality.

Additional factors to consider about purchasing a new machine, from a security standpoint, none of the end-of-life Siemens units operates with a Windows 10 OS. The machines are limited in their ability to be updated or perform advanced studies, nor is it economically advisable to invest in this platform any further. With the initiation of the plan to replace incrementally the end-of-life machines, the new machines can address the increasing vascular and/or breast demands that our providers expect us to perform. We have also consulted with Biomed to explore third party vendors to service our current machines, however none of the vendors are able to service them due to the inability to obtain the parts needed.

The original Capital budgeted request for one ultrasound machine was \$154,000. After a review of several vendors, we are proposing to replace two of the six Siemens Acuson Machines with two Philips EPIQ Elite Diagnostic Ultrasounds. With this proposed purchase, it includes two Ultrasound machines, two Trophon disinfectant machines, and software upgrades on a modern platform that has the ability to be updated. The cost of the two machines, plus tax and shipping, is \$181,353 which is in line with MD Buyline. Medical Imaging will be trading out dollars from other capital approved items to cover the incremental cost.

In accordance with District Law, Policies and Procedures, it is requested that the Board of Directors authorize the Chief Executive Officer to proceed with the purchase of two Philips EPIQ Elite Diagnostic Ultrasounds, two Trophon disinfectant machines, and software upgrades for a total cost not to exceed \$182,000.



DATE: January 18, 2022

TO: Washington Township Health Care District Board of Directors

FROM: Kimberly Hartz, Chief Executive Officer

SUBJECT: Request for Purchase and Install of the Siemens Symbia Evo Excel Camera

We currently have two cameras in nuclear medicine that are at the end of service life. The Forte Nuclear Medicine Camera is over twenty years old. Over the last year, the Forte machine has been down 23 times for repairs on the machine and we are not able to obtain parts. We also had the manufacturer inspect the machine to assess the possibility of rebuilding the Forte machine, but they are not able to do it. The second camera is the Argus. It is also over twenty years old and is at the end of service life. The Argus camera does not have the capabilities to perform cardiac studies like the Forte can. In order to continue to provide nuclear medicine exams to all patients, we are recommending replacing the Forte Camera now before it completely goes out of commission. The new camera would be able to perform all of the procedures that the other two current cameras are capable of. We will be able to transition this camera to the new space in the Morris Hyman Critical Care Pavilion once the Infill Project is complete. Last fiscal year, the Board approved a Siemens Nuclear Medicine Camera that will also be installed in the new space. That particular camera was not able to be installed in the current space because of the extensive remodeling and shielding it will require as it is a different footprint than the existing camera. We will keep the other Nuclear Medicine camera, the Argus, for emergencies and increases in volume.

We are recommending moving forward with the purchase of the Siemens Evo Excel Nuclear Medicine Camera. This camera is the same footprint of the existing Forte camera which will allow it to fit into the existing space.

The advantage of this new Camera is that it will allow for faster scanning times to improve patient throughput. This Camera was reviewed by the Medical Director of Radiology, Dr. Jason Cheng, director of Medical Imaging, the Nuclear Medicine Technologists, and were all in agreement with this machine. The cost of the new camera will be \$352,288 which includes tax and shipping, which is in line with MD Buyline. This includes the camera, plus the latest in Cardiac software that is necessary for our stress test exams. We are also requesting an estimated \$75,000 for the construction-related costs associated with the replacement.

This was not included in the FY2022 Capital Budget.

In accordance with District Law, Policies and Procedures, it is requested that the Board of Directors authorize the Chief Executive Officer to proceed with the purchase of the Siemens Symbia Evo Excel Nuclear Medicine Camera, including construction costs for a total cost not to exceed \$428,000.

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FINANCIAL STATEMENTS

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KImberly Hartz, Chief Executive Officer
Washington Township Health Care District. Washington Hospital. Washington Urgent Care. Washington Radiation Oncology
Center. Washington Outpatient Surgery Center. Washington Outpatient Rehabilitation Center. Washington Women's Center

Washington Township Hospital Development Corporation Summary Income Statement October 2021

Year - To - Date Current Month Favorable/(Unfavorable) Favorable/(Unfavorable) Actual **Budget** Variance Variance Actual Budget Variance Variance 1,720 1,865 (145)(7.8%)(1) Visits 7,120 7,461 (341)(4.6%)289 265 24 9.1% (2) Treatments & Procedures 1,097 1,073 24 2.2% 2.009 2.130 (121)(5.7%)(3) Total 8.217 8.534 (317)(3.7%)Gross Revenue 4,694,053 6,423,028 (1,728,975)(26.9%)Patient Revenue 17,227,829 25,879,858 (8,652,029)(33.4%)989,130 973,556 15,574 1.6% (5) Other Revenue 3,629,227 3,763,235 (134,008)(3.6%)5,683,183 7,396,584 (1,713,401)(23.2%)(6) Total Gross Revenue 20,857,056 29,643,093 (8,786,037)(29.6%)**Deductions** (7) Total Deductions 41.3% 2,473,944 3,756,017 1,282,073 34.1% 8,871,468 15,123,855 6,252,387 52.7% 58.5% 5.8% Contractual Percentage 51.5% 58.4% 6.9% 11,985,588 14,519,238 (2,533,650)(17.5%) 3,209,239 3,640,567 (431, 328)(11.8%)(8) Net Revenue Expenses 906.662 878.431 (28,231)(3.2%)(9) Salaries 3.751.722 3,547,101 (204,621)(5.8%)275,108 299,367 24,259 8.1% (10)Benefits 1,126,820 1,202,868 76,048 6.3% 475.897 699.743 223.846 32.0% (11)Supplies 1,921,960 2,816,751 894,791 31.8% 321,764 318,746 (3.018)(0.9%)(12)Professional Fees 1,174,520 1,138,619 (35,901)(3.2%)363.883 410,380 46.497 **Purchased Services** 1,056,010 1,407,346 351,336 25.0% 11.3% (13)196,252 204,993 8,741 4.3% (14)Depreciation and Amort 828,249 39,618 4.8% 788,631 31,738 3,559 11.2% (15)Utilities 117,691 131,248 13,557 10.3% 28,179 474,560 467,068 (7,492)(1.6%)(16)**Building Lease** 1,903,903 1,868,061 (35,842)(1.9%)189,536 183,748 (5,788)(3.1%)(17)Other Expenses 709,579 728,383 18,804 2.6% 3,231,841 3,494,214 262,373 12,550,836 7.5% (18) Total Expenses 13,668,626 1,117,790 8.2% (22,602)146,353 (168,955)(115.4%)(19) Net Operating Income/Loss (565,248)850,612 (1,415,860)(166.5%)55,493 123,314 67,821 55.0% (20) Minority Interest 26,439 556,751 530,312 95.3%

1/12/22 8:36 AM

(591,687)

293,861

(885,548)

(301.3%)

(21) Net Income/Loss

(439.0%)

(78,095)

23,039

(101, 134)